

Focus on Leadership

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Significance

- Exemplary leaders are interested more in others' success than in their own. Their greatest achievements are the triumphs of those they serve.
- Whether your title is manager, team leader, coach, teacher, principle, doctor, director or parent, *you* are the most important leader in your organization for the people who look to you.

Leaders Serve and Sacrifice

A photograph of a beach with waves crashing onto the shore. The sky is blue with some clouds. The sand is golden-brown and has several footprints in it. The water is a deep blue color.

- Only leaders who serve earn commitment
- Passionate leaders are willing to suffer

The Best Leaders are Teachers

A scenic photograph of a beach. The top half shows a clear blue sky with a few wispy clouds. Below the sky is the ocean, with waves breaking onto a sandy shore. The sand is a warm, golden-brown color. In the foreground, several footprints are visible, leading from the water towards the viewer. The overall mood is peaceful and contemplative.

- The best way to learn is to teach
- Legacies are passed on in the stories we tell

We all Need Loving Critics

- “Pity the leader caught between unloving critics and uncritical lovers.”

*The late John Gardner, leadership scholar
and presidential adviser*

- Best Leaders are highly attuned to what is going on inside themselves as they are leading and to what's going on with others

YOU Are the Most Important Leader in Your Organization

A scenic photograph of a beach at sunset or sunrise. The sky is a deep blue, and the ocean is a vibrant blue with white foam from the waves washing onto the shore. The sand is a warm, golden-brown color, and several footprints are visible in the foreground, leading towards the water. The overall mood is peaceful and inspiring.

- You Matter
- You are more likely than any other leader to influence whether people will stay, perform at their best, wow customers, or be motivated to share the organization's vision and values.

No One Likes to Be an Assumption

A scenic view of a beach with waves crashing onto the shore. The sky is blue with some clouds. The sand is golden brown, and there are several footprints scattered across it. The text is overlaid on the top and middle of the image.

- No one likes being taken for granted
- Don't assume that others don't need encouragement

Relationships

- Lots of people want to ride with you in the limo, but what you want is someone who will take the bus with you when the limo breaks down.

~ Oprah Winfrey

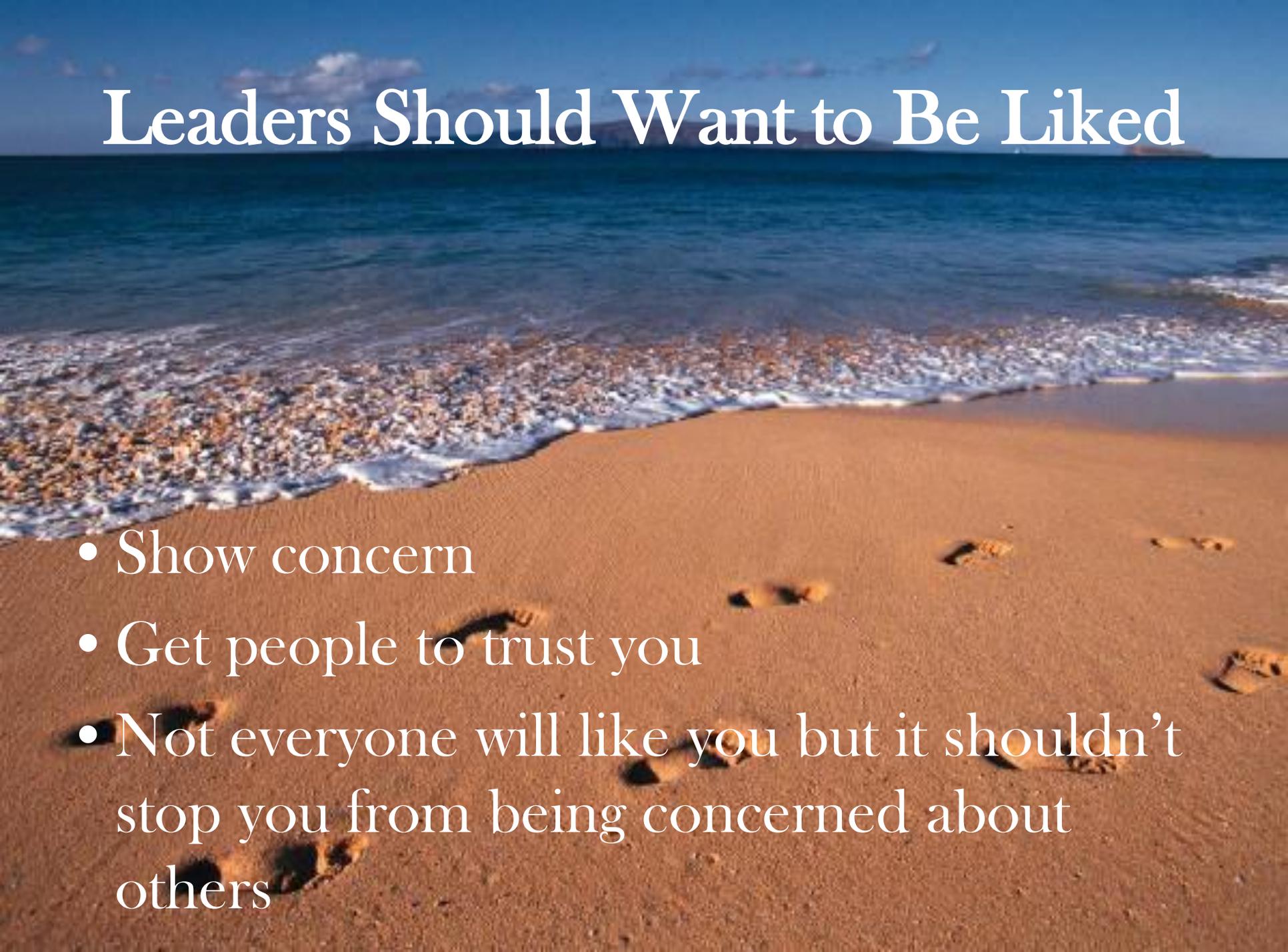
http://www.youtube.com/watch?v=8qFbAPSL0_k

Leadership is Personal



- Leadership is a relationship between those who aspire to lead and those who choose to follow
- To be the best you must reveal your humanity

Leaders Should Want to Be Liked



- Show concern
- Get people to trust you
- Not everyone will like you but it shouldn't stop you from being concerned about others

When You Don't See Eye to Eye, Seek to Understand

- The only person you can change is you
- Focus on the purpose not the person
- Promote constructive insubordination

You Can't Take Trust for Granted

A photograph of a beach with waves crashing onto the shore. The sand is golden-brown and has several footprints scattered across it. The water is a deep blue, and the sky is a clear, light blue.

- Trust is the willingness to be vulnerable
- Sometimes trust breaks down

Let Your People Go

A photograph of a beach with waves crashing onto the shore. The sky is blue with some clouds. The sand is golden-brown and has several footprints in it. The text 'Let Your People Go' is written in white at the top.

- No one wants a micromanager
- Give people freedom of choice
- Personal responsibility

Aspirations

- A successful individual typically sets his next goal somewhat but not too much above his last achievement. In this way he steadily raises his level of aspiration.

-Kurt Lewin

Lead from the Inside Out

A photograph of a beach with waves crashing onto the shore. The sky is blue with some clouds. The water is a deep blue, and the sand is a light brown. There are several footprints in the sand, suggesting someone has walked along the beach. The overall scene is peaceful and serene.

- Leadership begins when something grabs hold of us
- Clarity of values builds solid support

Forward-Looking is a Leadership Prerequisite

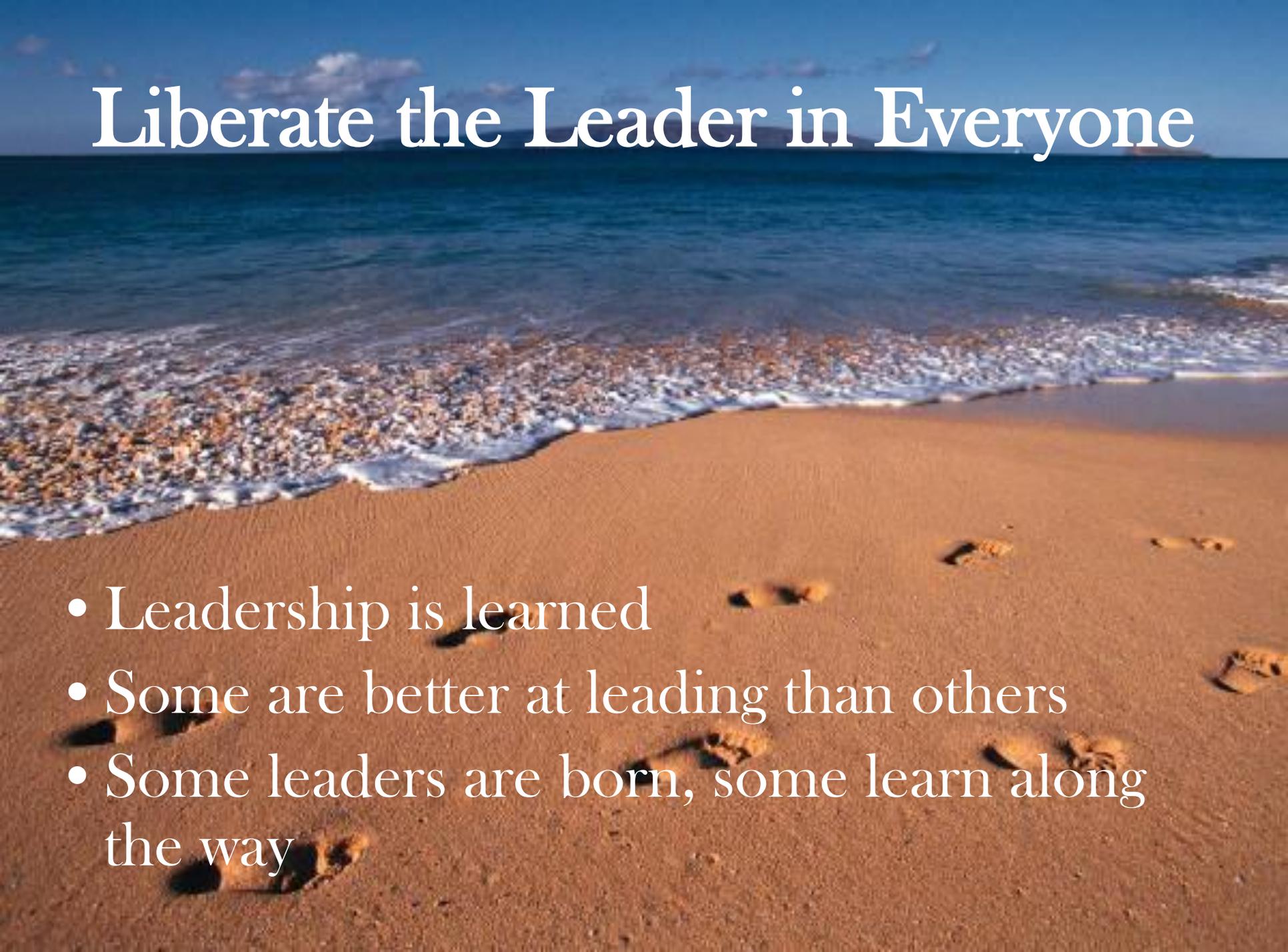
- We're hostage to the present
- Pay more attention
- Explore future possibilities

It's Not Just the Leader's Vision

A photograph of a beach with waves crashing onto the shore. The sky is blue with some clouds. The sand is golden brown and has several footprints in it. The water is a deep blue color.

- You have to see what others see
- Get others excited about the future
- Embrace a “can do” attitude

Liberate the Leader in Everyone

A photograph of a beach with waves crashing onto the shore. The sky is blue with some clouds. The sand is golden-brown and has several footprints in it. The water is a deep blue color.

- Leadership is learned
- Some are better at leading than others
- Some leaders are born, some learn along the way

Leaders Are Followers, Too!

- We follow a process not a person
- Leaders follow
- You don't have to be the leader to lead

Courage

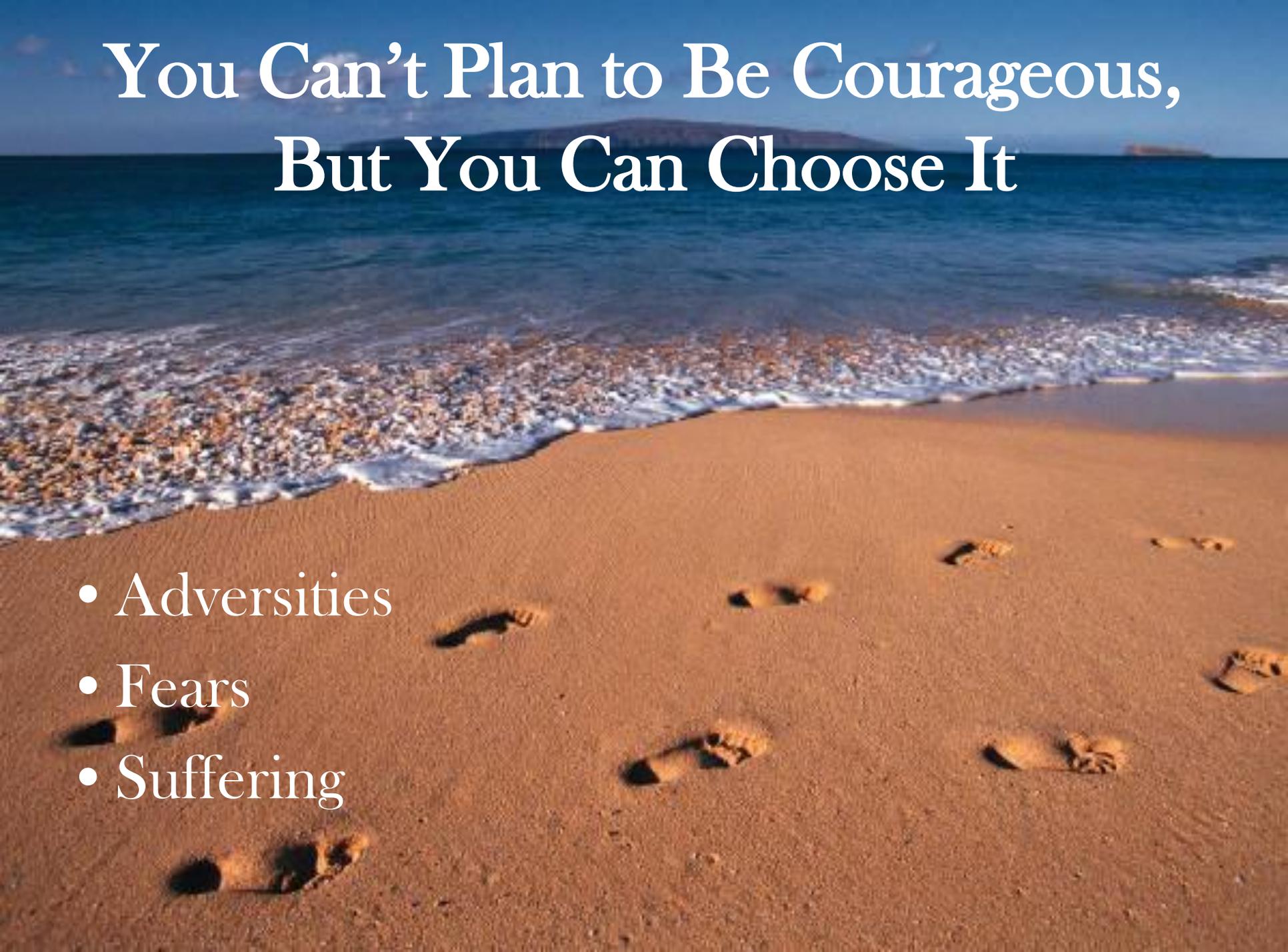
- Also known as bravery and fortitude, is the ability to confront fear, pain, risk / danger, uncertainty, or intimidation. 'Physical courage' is courage in the face of physical pain, hardship, or threat of death, while 'moral courage' is the courage to act rightly in the face of popular opposition, shame, scandal, or discouragement.

There's Courage in All of Us

A photograph of a beach with waves crashing onto the shore. The sand is golden-brown and has several footprints in it. The sky is blue with some clouds. The text 'There's Courage in All of Us' is written in white at the top of the image.

- Courage is a state of mind
- Everyone has moments of courage
- Takes courage to manage

You Can't Plan to Be Courageous, But You Can Choose It

A photograph of a beach at sunset or sunrise. The sky is a deep blue, and the ocean is a vibrant blue with white foam from the waves crashing onto the shore. The sand is a warm, golden-brown color. Several footprints are visible in the sand, leading from the water towards the foreground. The overall mood is serene and contemplative.

- Adversities
- Fears
- Suffering

It Takes Courage to Make a Life

A photograph of a beach with waves crashing onto the shore. The sand is golden-brown and has several footprints in it. The water is a deep blue, and the sky is a lighter blue with some clouds. The title 'It Takes Courage to Make a Life' is written in white serif font across the top of the image.

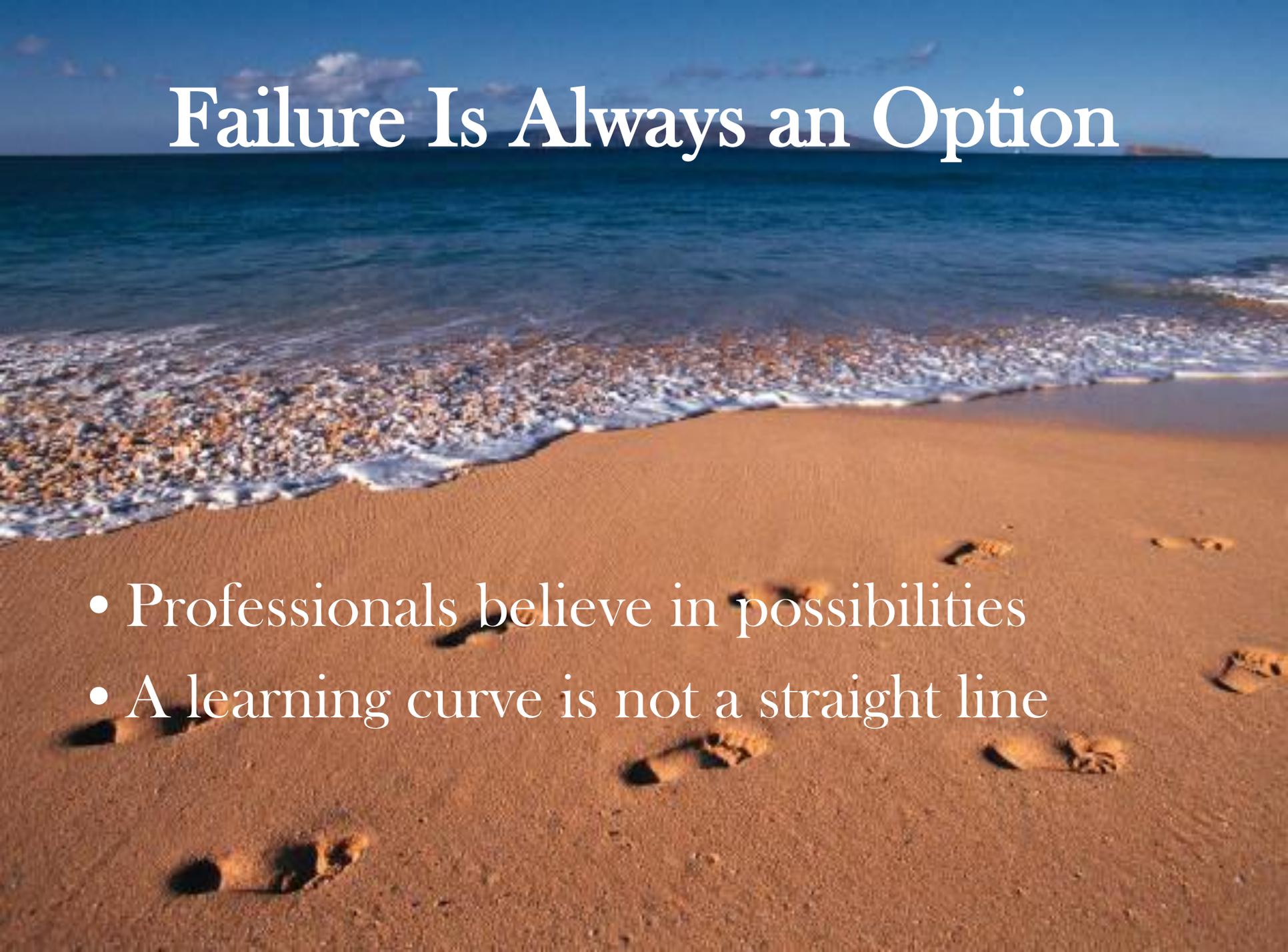
- Little acts can have huge impact
- One person can make a difference
- Courageous acts flow from beliefs
- Rosa Parks moments – turning points in our lives

The Courage to Be Human

A photograph of a beach with waves crashing onto the shore. The sand is golden-brown and has several footprints in it. The water is a deep blue, and the sky is a clear, light blue. The title 'The Courage to Be Human' is written in white serif font across the top of the image.

- The courage to be humble
- The need for more grace in the workplace

Failure Is Always an Option

A scenic view of a beach with waves crashing onto the shore. The sky is blue with some clouds. The sand is golden-brown and has several footprints in it. The water is a deep blue color.

- Professionals believe in possibilities
- A learning curve is not a straight line

No Money-Back Guarantee

A photograph of a beach with waves crashing onto the shore. The sky is blue with some clouds. The sand is golden-brown and has several footprints in it. The text "No Money-Back Guarantee" is overlaid at the top in white.

- Strengths can become weaknesses
- So what should we do?

The Legacy You Leave Is the Life you Lead

- Each day provides countless chances to make a difference

You Can Make a Difference!

- It's easy to make a buck. It's a lot tougher to make a difference.

~Tom Brokaw

<http://www.youtube.com/watch?v=9WTK1jBM15I>



