



# Focus on Leadership

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# Significance

- Exemplary leaders are interested more in others' success than in their own. Their greatest achievements are the triumphs of those they serve.
- Whether your title is manager, team leader, coach, teacher, principle, doctor, director or parent, *you* are the most important leader in your organization for the people who look to you.

# Leaders Serve and Sacrifice



- Only leaders who serve earn commitment
- Passionate leaders are willing to suffer

# The Best Leaders are Teachers

A scenic view of a beach with waves crashing onto the shore. The sky is blue with some clouds. The sand is golden-brown and has several footprints in it. The water is a deep blue color.

- The best way to learn is to teach
- Legacies are passed on in the stories we tell

# We all Need Loving Critics

- “Pity the leader caught between unloving critics and uncritical lovers.”

*The late John Gardner, leadership scholar  
and presidential adviser*

- Best Leaders are highly attuned to what is going on inside themselves as they are leading and to what's going on with others

# YOU Are the Most Important Leader in Your Organization



- You Matter
- You are more likely than any other leader to influence whether people will stay, perform at their best, wow customers, or be motivated to share the organization's vision and values.

# No One Likes to Be an Assumption

A scenic view of a beach with waves crashing onto the shore. The sky is blue with some clouds. The sand is golden-brown and has several footprints in it. The water is a deep blue color.

- No one likes being taken for granted
- Don't assume that others don't need encouragement

# Relationships

- Lots of people want to ride with you in the limo, but what you want is someone who will take the bus with you when the limo breaks down.

*~ Oprah Winfrey*

[http://www.youtube.com/watch?v=SqFbAPSL0\\_k](http://www.youtube.com/watch?v=SqFbAPSL0_k)



# Leadership is Personal



- Leadership is a relationship between those who aspire to lead and those who choose to follow
- To be the best you must reveal your humanity

# Leaders Should Want to Be Liked

- Show concern
- Get people to trust you
- Not everyone will like you but it shouldn't stop you from being concerned about others

# When You Don't See Eye to Eye, Seek to Understand

- The only person you can change is you
- Focus on the purpose not the person
- Promote constructive insubordination

# You Can't Take Trust for Granted

A photograph of a beach with waves crashing onto the shore. The sky is blue with some clouds. The water is a deep blue, and the sand is a light brown. There are several footprints in the sand, suggesting someone has walked along the beach. The overall scene is peaceful and serene.

- Trust is the willingness to be vulnerable
- Sometimes trust breaks down

# Let Your People Go

A photograph of a beach with waves crashing onto the shore. The sky is blue with some clouds. The sand is golden-brown and has several footprints in it. The text 'Let Your People Go' is written in white serif font at the top of the image.

- No one wants a micromanager
- Give people freedom of choice
- Personal responsibility

# Aspirations

- A successful individual typically sets his next goal somewhat but not too much above his last achievement. In this way he steadily raises his level of aspiration.

*-Kurt Lewin*

# Lead from the Inside Out

A photograph of a beach with waves crashing onto the shore. The sky is blue with some clouds. The sand is golden-brown and has several footprints in it. The water is a deep blue-green color.

- Leadership begins when something grabs hold of us
- Clarity of values builds solid support

# Forward-Looking is a Leadership Prerequisite

- We're hostage to the present
- Pay more attention
- Explore future possibilities



# It's Not Just the Leader's Vision

A photograph of a beach with waves crashing onto the shore. The sky is blue with some clouds. The sand is golden-brown and has several footprints in it. The water is a deep blue color.

- You have to see what others see
- Get others excited about the future
- Embrace a “can do” attitude

# Liberate the Leader in Everyone

A photograph of a beach with waves crashing onto the shore. The sand is golden-brown and has several footprints in it. The water is a deep blue, and the sky is a clear, bright blue. The overall scene is peaceful and serene.

- Leadership is learned
- Some are better at leading than others
- Some leaders are born, some learn along the way

# Leaders Are Followers, Too!

- We follow a process not a person
- Leaders follow
- You don't have to be the leader to lead

# Courage

- Also known as bravery and fortitude, is the ability to confront fear, pain, risk / danger, uncertainty, or intimidation. 'Physical courage' is courage in the face of physical pain, hardship, or threat of death, while 'moral courage' is the courage to act rightly in the face of popular opposition, shame, scandal, or discouragement.

# There's Courage in All of Us

A photograph of a beach with waves crashing onto the shore. The sand is golden-brown and has several footprints in it. The sky is blue with some light clouds. The text 'There's Courage in All of Us' is written in white serif font at the top of the image.

- Courage is a state of mind
- Everyone has moments of courage
- Takes courage to manage

# You Can't Plan to Be Courageous, But You Can Choose It

- Adversities
- Fears
- Suffering



# It Takes Courage to Make a Life

A photograph of a beach with waves crashing onto the shore. The sky is blue with some clouds. The water is a deep blue, and the sand is a light brown. There are several footprints in the sand, suggesting someone has walked along the beach. The overall scene is peaceful and inspiring.

- Little acts can have huge impact
- One person can make a difference
- Courageous acts flow from beliefs
- Rosa Parks moments – turning points in our lives

# The Courage to Be Human

A photograph of a beach with waves crashing onto the shore. The sand is golden-brown and has several footprints in it. The water is a deep blue, and the sky is a clear, light blue. The title 'The Courage to Be Human' is written in white serif font across the top of the image.

- The courage to be humble
- The need for more grace in the workplace



# Failure Is Always an Option

A photograph of a beach with waves crashing onto the shore. The sky is blue with some clouds. The sand is golden-brown and has several footprints in it. The text "Failure Is Always an Option" is written in white serif font at the top of the image.

- Professionals believe in possibilities
- A learning curve is not a straight line

# No Money-Back Guarantee

A photograph of a beach with waves crashing onto the shore. The sand is golden-brown and has several footprints in it. The sky is blue with some light clouds. The text 'No Money-Back Guarantee' is overlaid at the top in a white serif font.

- Strengths can become weaknesses
- So what should we do?

# The Legacy You Leave Is the Life you Lead

- Each day provides countless chances to make a difference

# You Can Make a Difference!

- It's easy to make a buck. It's a lot tougher to make a difference.

*~Tom Brokaw*

<http://www.youtube.com/watch?v=9WTK1jBM15I>



